

Lambton Shores Minor Hockey Association

ANNUAL GENERAL MEETING MINUTES

The Annual General Meeting of the Lambton Shores Minor Hockey Association- was held on Wednesday August 26, 2020 at 7:00pm, at the Forest Legion, Ontario

Voting Members Present/present virtually:

John Van Gorp	Lorna Nieuwenhuizen	Todd Rannie	Corrie Jones
Barb Rannie	Heather George	Henry Peters	Darren Tichenoff
Matt Redmond	Kathy Oulds	Scott Wilson	Ryan Stevens
Aaron Scott	Derek Smeekens	Kevin Miller	Angela Edlington
Peggy Zavitz	Joseph Gautier	Janette Shannon	Julie Core
Rick Cook	Philippe Talbot	Erica Annett	Scott Edlington
Mike Dougan	Ashley Webb	Tracy Dickey	Rob King
Shannon Prout	Lindsay & Phil Pomoransky	Nicole Gunn	Veronica Willsie
Mark Hoidas	Nick Core	Luke Cook	Jared Cook
Kristyn Wilson	Melanie Baltessen	Brent Campbell	Jason DeVet
Bella Willsie			

Non-Voting Members Present: Bryan Boyle, Bill Fraser, Don Fraser

1. CALL TO ORDER

John Van Gorp called the meeting to order at 7:00 p.m. by welcoming everyone.

2. APPROVAL OF AGENDA

MOTION
 To accept agenda from Wednesday August 26, 2020
Kathy Oulds/Angela Edlington

CARRIED

3. APPROVAL OF MINUTES

MOTION
 To accept minutes from Tuesday April 16, 2019
Darren Tichenoff/Joe Gauthier

CARRIED

4. **PRESIDENT'S REPORT**

Thanked everyone for coming. Thanked all the past and present Board Members for all their volunteer hours dedicated to LSMHA.

Went over **2019/2020 season** and recapped the success and failures.

- Overall record of 260-188-54 (72 games over 500)
- In comparison, we were 74 games under 500 in 2012
- 125 games over 500 last season

- **Major Novice: 34-14-4**
 - Only includes full ice games after January 15th
 - 1st year of ½ ice, with full ice after mid-January
 - Very competitive Rep team, with finals appearance in 2 tournaments
 - Silverstick Tournament Cancelled
 - LL teams faced off in the semis of Regional Silverstick, with Black winning, losing in the finals to a strong Southwest team

- **Atom 94-33-10**
 - Atom Rep – good showing in Silverstick, losing in Semis, losing 2nd round in OMHA to strong East Lambton Team, winning Sarnia tournament
 - Atom Red Regional Silverstick Champs, International Final Runner-up, LMLL A champ, yearend tournament qualifier
 - Atom Black LMLL C Champs, Thorold Tournament Champs

- **Peewee 76 – 35 – 14**
 - Rep team – tough International Silverstick outcome going 3 – 1 but still not advancing, tough 6 game OMHA loss to Lucan
 - Peewee Black – 1 goal loss in the Regional Silverstick in Aylmer, LMLL A champs, yearend tournament qualifier
 - Peewee Red – Regional Silverstick finalist in Parkhill, Doug Perkes Tournament Finalist, LMLL C Champs

- **Bantam 33 – 58 – 8**
 - Rep – advanced to 2nd round in OMHA
 - LL

- **Midget 23 – 48 – 18**

Recap prior season numbers

- 2019/2020 – 190
 - 2020/2021 – 205
- Major Novice 3 to 2
- Atom 3 to 5
- Peewee 3 to 4 possibly
- Bantam 2 to 3
- Midget 3 to 3
- Henry has been working out an ice schedule to accommodate these 3 additional teams
- We continue to focus on player development by offering TPH and Goalie Clinics. Part of LL success is the quality of our LL goaltenders. Our goalie numbers are healthy, except maybe Peewee

Financing

- Corrie will talk in more detail, but on the surface
 - \$86,808 cash on hand - due in large part to cancelled ice due to Covid-19
 - Long term GICS \$77,418
 - Total \$164,226 – will be used to help get us through these difficult times
 - Less revenue
 - \$10,800 Silverstick
 - \$4,200 Rep Fees
 - \$14,300 Bingos
 - \$1,100 Silverstick Book
 - \$5,500 Silverstick Merchandise
 - \$12,400 Cash Calendar
 - \$14,700 Christmas Draw
 - \$26,100 Gate
 - \$6,200 Season Gate Passes
 - Total = \$95,300
 - Ice Time
 - Ice going in The Shores Arena on Labor Day, we'll start 2 weeks later
 - Ice going in Thedford in October (Tentatively)
 - Henry is working to ensure we have enough ice for the addition of 3 additional teams
 - Tournaments
 - 3rd Annual LL Silverstick Tournament was a success (16 Bantam, 12 Novice)
 - Bantam and Novice
 - Split into 2 tournaments Bantam in Dec, Novice in Feb
 - \$10,800 profit
 - All Silverstick are cancelled
 - Upcoming Season
 - Currently in OHF stage 3a
 - OHF Stage 3b programming to begin Sep 1st
 - MAX of 25 on ice (dependent on local municipality rules)
 - Physical distancing rules still required
 - No physical contact allowed at any level
 - Only play in PHU

- Max of 9 skaters + 1 goalie allowed
 - Max of 5 Coaches, but only 2 allowed on the bench at 1 time
 - Only 3 on 3 or 4 on 4 “games” allowed
 - 50 player bubbles will be created (excluding bench Staff)
 - No tryouts allowed
 - When upgraded to Stage 3C, MAX 40 players allowed
 - When upgraded to Stage 3D, play adjacent PHU’s and 5 on 5 games allowed
 - When upgraded to Stage 3E, Expanded Local Health Integrated Network
-
- We will be holding elections later.

Here are 2 reasons to get on the Board:

- 1. Lots of behind the scenes tasks need to be done to run a Minor Hockey Organization, and Board Members do most of this work. Without this, the costs to play will have to go up
- 2. Instead of complaining about what decision their Board is making, get on the Board so you have a voice and a vote

Thank you.

John Van Gorp

5. TREASURER'S REPORT

TREASURER'S REPORT

PREPARED BY CORRENA JONES

For Fiscal Year ending March 31, 2020

Current Cash Position

- \$86,808.69 in all accounts as of March 31, 2020, once outstanding payments and deposits have cleared

Accounting

- These statements include all revenues and expenses that have been submitted to the Treasurer as of May 1st, 2020
- Known revenue to be added
 - Silverstick Contribution for 2019/20 season
- Known Expenses to be added
 - Est \$1,500 Awards
- Estimated Financial Impact on 2019/2020 season due to COVID-19:
 - Estimate Loss in Revenue
 - \$3K Gate Receipts
 - Estimate Expenses not paid due to cancellation of remainder of season
 - \$12-15K Ice Expense
 - \$5K Ref & Ref Mileage Exp
 - \$3K Awards Banquet Exp

Ice Cost

- \$124.65 + HST = \$140.85 per hour this year
- \$122.20 + HST = \$138.09 per hour last year

Assets & Equipment

- \$1717 Lambton Shores grant for new First Aid kits for each team for upcoming season
- New socks purchased with increased life expectancy = \$7K versus normal \$2K expense

Surplus Funds

- \$77K remains in GIC's as security against future operational deficits/economic downturns

**Surplus from cancellation of season, and previous year's revenues will used to help offset costs in upcoming 20/21 season.

Disclaimer

- These statements have been through a basic reconciliation
- These statements have not been audited

LAMBTON SHORES MINOR HOCKEY

Comparative Income Statement

	Actual 04- 01-19 to <u>03-31-20</u>	Actual 04- 01-18 to <u>03-31-19</u>	<u>Difference</u>
REVENUE			
Revenue			
Registration	122,509.99	113,302.25	9,207.74
AE/Rep Fees	4,200.00	4,425.00	(225.00)
Bingo Fund	16,098.47	16,001.09	97.38
Bingo Expenses	<u>(1,808.15)</u>	<u>(2,109.75)</u>	301.60
Bingo-Net	14,290.32	13,891.34	398.98
LSMHA PowerSkate Programs	4,100.00	4,425.00	(325.00)
LSMHA PSProg Exp	<u>(2,535.40)</u>	<u>(4,648.86)</u>	2,113.46
LSMHA PS Program Net	1,564.60	(223.86)	1,788.46
Sponsor Account	3,450.00	9,624.80	(6,174.80)
Forest Fair Food Booth	0.00	5,732.06	(5,732.06)
Forest Fair Expenses	<u>0.00</u>	<u>(2,820.20)</u>	2,820.20
Forest Fair Total	0.00	2,911.86	(2,911.86)
BBQ	0.00	773.00	(773.00)
BBQ Expenses	<u>0.00</u>	<u>(253.64)</u>	253.64
BBQ-Net	0.00	519.36	(519.36)
Silver Stick Food Booth	1,960.20	2,105.11	(144.91)
Silver Stick Food Booth Expenses	<u>(842.17)</u>	<u>(1,218.83)</u>	376.66
Silver Stick Food Booth -Net	1,118.03	886.28	231.75
Silver Stick Souvenir Booth	8,634.53	6,498.00	2,136.53
Silver Stick Souvenir Booth Expense	<u>(3,111.95)</u>	<u>(1,271.80)</u>	(1,840.15)
Silver Stick Souvenir -Net	5,522.58	5,226.20	296.38
Silver Stick Book	3,470.00	4,091.67	(621.67)
Silver Stick Book Expenses	<u>(3,995.68)</u>	<u>(4,051.05)</u>	55.37
Silver Stick Book-Net	(525.68)	40.62	(566.30)
Cash Calendars	19,600.00	18,500.00	1,100.00
Cash Calendar Expenses	<u>(7,186.24)</u>	<u>(7,040.89)</u>	(145.35)
Cash Calendars -Net	12,413.76	11,459.11	954.65
Christmas Draw	19,910.00	18,500.00	1,410.00
Christmas Draw-Expenses	<u>(5,228.26)</u>	<u>(4,874.15)</u>	(354.11)
Christmas Draw-NET	14,681.74	13,625.85	1,055.89
LSMHA Merchandise Sales	341.00	1,550.00	(1,209.00)
LSMHA Merchandise Purchases	<u>(16.72)</u>	<u>0.00</u>	(16.72)
LSMHA Merchandise-NET	324.28	1,550.00	(1,225.72)

Awards Night	0.00	836.00	(836.00)
Awards Night-Expenses	<u>0.00</u>	<u>(4,182.48)</u>	4,182.48
Awards Night-NET		0.00	(3,346.48)
NSF Fees Charged		60.00	90.00
Miscellaneous		1,074.44	136.36
Gate Receipts	31,329.70	35,266.40	(3,936.70)
Gate Keeper's Honorarium	<u>(5,191.10)</u>	<u>(6,008.57)</u>	817.47
Gate Receipts-NET		26,138.60	29,257.83
All Star Game Expenses	<u>(565.00)</u>	<u>(1,130.00)</u>	565.00
All Star Game -NET		(565.00)	(1,130.00)
Season Passes		6,180.00	4,800.00
Bank Interest		1,869.54	1,238.38
Donations		5,000.00	3,250.00
Silver Stick Committee Contribution	<u>0.00</u>	<u>20,000.00</u>	(20,000.00)
Silverstick Cont./Scholarship- NET		0.00	20,000.00
OMHA/OWHA Refund		782.85	0.00
Township Contributions		10,897.00	12,133.33
LL Silverstick Registration	20,400.00	2,1000.00	(600.00)
LL Silverstick Gate Revenue	8,312.30	8,926.07	(613.77)
LL Silverstick Gate Exp	(28.25)	0.00	(28.25)
LL Silverstick Souvenir Book Rev	3,677.35	2,064.53	1,612.82
LL Silverstick Souvenir Book Exp	(2,638.55)	(1,777.49)	(861.06)
LL Silverstick Food Booth Rev	920.77	1,318.04	(397.27)
LL Silverstick Food Booth Exp	(720.86)	(911.15)	190.29
LL Silverstick Merchandise Rev	1,310.00	790.00	520.00
LL Silverstick Merchandise Exp	(1,705.11)	(395.50)	(1,309.61)
LL Silverstick Admin Exp	(2,944.83)	(1,596.77)	(1,273.17)
LL Silverstick Ice Exp	(9,771.89)	(9,799.36)	27.47
LL Silverstick Referees Exp	(3,856.52)	(3,606.00)	(250.52)
LL Silverstick Banners, Pins, etc	(2,158.67)	(1,231.00)	(927.67)
LL Silverstick Hall	<u>0.00</u>	<u>(250.00)</u>	250.00
LL Silverstick Net		<u>10,795.74</u>	<u>14,531.37</u>
TOTAL REVENUE		<u>241,782.79</u>	<u>258,199.60</u>
			(17,053.61)
TOTAL REVENUE		<u>241,782.79</u>	<u>258,199.60</u>
			(17,053.61)

EXPENSE**ADMINISTRATION**

Ice Time		145,314.75	153,309.98	(7,995.23)
Referees	14,016.00		16,708.00	(2,692.00)
Mileage to Referees	<u>4,093.00</u>		<u>5,463.00</u>	(1,370.00)
Referee Subtotal		18,109.00	22,171.00	(4,062.00)
Powerskating Program		13,630.00	12,315.00	1,315.00
Goalie Clinics		1,932.30	1,932.30	0.00
Tournaments		4,022.50	4,487.50	(465.00)
Insurance-Directors' Liability		534.60	534.60	0.00
Advertising/Promotion		282.50	28.25	254.25
Postage		101.70	188.13	(86.43)
Office Expense		85.30	17.97	67.33
Jersey Upkeep		0.00	133.51	(133.51)
Website		2,071.01	1,967.41	103.60
Tyke Awards Party		0.00	695.71	(695.71)
Equipment (inc. Socks/pucks/pins)		7,035.78	9,153.45	(2,117.67)
Miscellaneous		107.60	2,720.81	(2,613.21)
Shamrock League Reg & Fines		300.00	450.00	(150.00)
Lambton Middlesex League		987.13	910.05	77.08
Bluewater Hockey League		0.00	125.00	(125.00)
OMHA Registration and Insurance		16,064.80	15,772.21	292.59
OMHA/OWHA- AGM		427.06	436.47	(9.41)
OMHA Clinics		1,850.18	2,145.32	(295.14)
Ref. Clinic & Ref. Co-ordinator Fee		1,951.25	1,250.00	701.25
Bank Charges		<u>469.50</u>	<u>402.75</u>	66.75
TOTAL ADMINISTRATION		<u>215,276.96</u>	<u>231,147.42</u>	(15,870.46)
TOTAL EXPENSE		<u>215,276.96</u>	<u>231,147.42</u>	(15,870.46)
NET INCOME		<u>26,580.72</u>	<u>27,052.18</u>	(1,183.15)

LAMBTON SHORES MINOR HOCKEY**Comparative Balance Sheet**

	As at 2020- 03-31	As at 2019-03- 31
ASSET		
Current Assets		
Libro General Account	40,517.45	45,507.39
Libro Fundraising Account	29,143.30	2,003.95
CIBC/RBC Bingo Account	<u>17,147.94</u>	<u>14,035.42</u>
TOTAL CASH	86,808.69	61,546.76
Long Term Savings GICs	77,418.90	76,050.00
Class A-Share Profit Totals	<u>1,412.00</u>	<u>1,412.00</u>
Total Current Assets	<u>165,639.59</u>	<u>139,008.76</u>
Capital Assets		
IPads	2,628.33	2,628.33
Jerseys	41,951.25	41,951.25
Display Cases	3,927.00	3,927.00
IP Boards	<u>20,701.60</u>	<u>20,701.60</u>
Office Furniture & Equipment	<u>69,208.18</u>	<u>69,208.18</u>
TOTAL CAPITAL ASSETS	<u>69,208.18</u>	<u>69,208.18</u>
TOTAL ASSET	<u>234,847.77</u>	<u>208,216.94</u>
LIABILITY		
Current Liabilities		
Accounts Payable	<u>210.00</u>	<u>85.00</u>
Total Current Liabilities	<u>210.00</u>	<u>85.00</u>
TOTAL LIABILITY	<u>210.00</u>	<u>85.00</u>
EQUITY		
Owners Equity		
Retained Earnings - Previous Year	208,131.94	180,442.96
Current Earnings	<u>26,505.83</u>	<u>27,688.98</u>
Total Owners Equity	<u>234,637.77</u>	<u>208,131.94</u>
TOTAL EQUITY	<u>234,637.77</u>	<u>208,131.94</u>
LIABILITIES AND EQUITY	<u>234,847.77</u>	<u>208,216.94</u>

MOTION

To accept the Treasurer’s Report as circulated and read by Corrie Jones

Heather George/Mike Dougan

CARRIED

6. ELECTIONS

Bryan Boyle facilitated the elections. He called for two scrutineers.

MOTION

To accept Don and Bill Fraser as scrutineers, with Bryan Boyle to help count ballots.

Darren Tichenoff/Heather George

CARRIED

Members having a second year on Board:

John Van Gorp	Barb Rannie	Todd Rannie	Corrie Jones
Kevin Miller	Henry Peters	Matt Redmond	Aaron Scott
Derek Smeekens	Ryan Stevens		

Current Board Members willing to accept another term are as follows:

Darren Tichenoff	Heather George
Kathy Oulds	Scott Wilson
Angela Edlington	Lorna Nieuwenhuizen

Nominations from the floor, as follows (in no certain order)

Mike Dougan – DECLINED
 Phil Talbot – Stand/ ACCEPTED
 Scott Edlington -DECLINED
 Peggy Zavitz- Stand/ ACCEPTED
 Joe Gauthier – Stand/ ACCEPTED
 Adam Willemse - DECLINED
 Jessie Wilson – DECLINED
 Mark Parizeau – Stand/ ACCEPTED
 Kristyn Wilson - DECLINED
 Jeff Harper - DECLINED
 Veronica Willsie - DECLINED

MOTION

To close nominations

Lorna Nieuwenhuizen/Henry Peters

CARRIED

2019-2020 LSMHA Board of Directors (in no particular order)

John Van Gorp	Lorna Nieuwenhuizen
Todd Rannie	Corrie Jones
Barb Rannie	Heather George
Angela Edlington	Kathy Oulds
Darren Tichenoff	Scott Wilson
Kevin Miller	Henry Peters
Matt Redmond	Aaron Scott
Derek Smeekens	Ryan Stevens
Phil Talbot	Peggy Zavitz
Joe Gauthier	Marc Parizeau

No Election required.

7. OPEN DISCUSSION

Recommendations:

1. a) What our refund policy would be based on with the uncertainty of 2021.
b) Identify the impact of 'AAA' & 'AA' on refund
2. Consider team budgets
3. Clarification on team sponsorship rules
4. Establish "bring a friend day."
5. Re-establish Parent/player games

MERITS**1. Refund Policy**

- a) Splitting season in half allows adjustments
 - Could accept later registration, if in stage 4 (5 on 5)
 - For transparency

b) Usually done before our season starts

2. Consider Team Budgets

- Identify costs of operating individual teams
 - ensures fairness
 - helps in planning
 - may utilize unused ice
 - board front cost, so coaches don't have to

3. Team Sponsorship Rules

- potential % split to teams in general
- ensures fairness
- exists within ROO with board approval
- parents' business may wish to sponsor their child's team

4. Establish "Bring a friend day"

- increase recruitment

5. Re-establish Parent/Player Game

- lots of fun
- photo ops

CHALLENGES

- Challenge to know upcoming income
- Roo does not reflect Covid
- Potential for Covid refunds; could impact budget

-LSMHA come before 'AAA'

- Lack of resources & time
- Issues of comparison

- sponsors to general fund be missed
- some sponsors wish to donate specific goods & services

- tried but had limited success
- Covid Limitations

- insurance liability; doesn't cover it
- siblings can be an issue
- Covid restrictions

Take back to discuss with the board at next meeting.

2019/2020 Awards- Video is done; waiting for awards to get engraved; shut down for Covid but will post on website.

House Keeping on By-Laws- 7.1 Annual General Meeting Change- conflicting comments

MOTION

Annual General Meeting should be held each year between April 15 and end of April.

Todd Rannie/Joe Gauthier

CARRIED

8. Adjournment

MOTION

To adjourn the general meeting of August 26, 2020

Peggy Zavitz/ Kathy Oulds

CARRIED